Welcome to the 2022 Annual Meeting
Thanks to our retiring board members!

Peter Laanisto
Grace Morris
Priscilla Reaver
Mike Speegle
FY23 Slate of Officers
President: Brooke McCauley
Past President: Bruce Fulton
Vice President: Stephen Liggett-Creel
Treasurer: David Woodruff
Secretary: Jeff Callahan
Candidates for Board of Directors

Debbie Bennett
Jen Broderick
Andy Masters
Membership

127 ORGANIZATIONS

22 COMMUNITY ADVOCATES
Resumed publication of the printed Guide
Early in FY22 we got the NPC ready to reopen in our new normal:
• AV upgrades in the training room to accommodate hybrid meetings
• Meeting Owl for smaller hybrid groups

Since reopening to the public in September 2021:
• Our tenant partners have increased in-person client services and collaborations with their NPC neighbors
• Other Howard County nonprofits have held 39 meetings, trainings and other events in our space

Welcome back!
Virtual Conversations Series...

Increased the strength, impact and collective voice of our member organizations when advocating for issues important to nonprofits and the people we serve.

- HCPSS Superintendent
- Howard County State Delegation
- Howard County’s Law Enforcement Leaders
- Howard County Council
- Howard County Executive
Membership Meetings & Exec to Exec Forums:

Created opportunities to strengthen nonprofits by connecting, collaborating & sharing best practices; and facilitating partnerships.
Membership Meeting Topics

• Sept. 2021 - Virtual Funders Forum
• Oct. 2021 - Responding to Looming Fiscal Challenges in Howard County
• Jan. 2022 - Age Friendly Howard County Action Plan Roll Out
• May 2022 - The Future of Nonprofits in Howard County
Exec to Exec Discussion Topics

• Post Pandemic Programming and Board Development

• Community Reset

• ACS Nonprofit Advocacy Campaign
Lunch N Learns were designed to bring ACS members together to increase critical awareness of current issues, introduce new initiatives and programs, learn new work and personal skills, share resources, and build teamwork.

- The Advocacy Game
- Act Local: How to Make an Impact Through the County Legislative Process
- Getting Ready for Session 2022
- The Great Resignation Panel Discussion Series
- Keep Pushing for Change - How Nonprofits Can Thrive During an Election Year
Educational Partnership with Maryland Nonprofits

- provided ACS members and other nonprofit sector leaders learning programs that foster effective nonprofit management, governance, and capacity building.
- ACS members paid the reduced Maryland Nonprofit member rate for these workshops.
MD Nonprofits Virtual Annual Conference

Prepare to Propel: Three Conversations to Successfully Lead JDEI

Role of the Treasurer

The Board’s Role in Fundraising

“How To” Guide to Prepare and Submit Government Grants

Nonprofits Basics Series
Mentoring

• The ACS mentoring program allowed members an opportunity for informal one-on-one customized mentoring by an experienced and knowledgeable colleague.
We re-framed our advocacy priorities to come under one overarching priority: “Our advocacy priority is to reshape systems and structures that impact the nonprofit sector and the people we serve so we can meet the growing needs of today and tomorrow.”

• Local
  - Committees/Coalitions: Spending Affordability Advisory Committee, Board to Promote Self Sufficiency, Local Health Improvement Coalition
  - Legislation: Budget, Roslyn Rise Apartments PILOT, Minimum Wage, Housing Opportunities Trust Fund, Disposable Bag Fees Exemption, HCPSS School Attendance Areas

• State
  - Committees/Coalitions: Maryland Nonprofits Policy Council
  - Legislation: Budget; HB 878 – Housing Opportunities Trust Fund; SB 632/HB 709 – Small Business and Nonprofit Health Insurance Subsidies Workgroup
FY 2020 Self Sufficiency Indicators Report & Infographics

• Details risks & experiences of instability in childcare, finances, food, health, and housing

• Reflects some impacts of the COVID-19 pandemic, and many are disaggregated by race/ethnicity for the first time.

• Infographics on housing and food access & insecurity + new housing brief
Racial Equity Work

**Internally**
- Developed Workplace Culture Statement and Finalized Personnel Policies Review
- Paused strategic planning process to engage in executive transition focused on inclusiveness and equity

**Externally**
- Continued Community of Practice for Racial Equity (CPRE) ➔ Co-developed a Common Narrative on Racial Equity
- Extend disaggregated data in SSIR
- Member of the HC Library’s Racial Equity Alliance
How it went...
...how it ended.
## Top Issues to address in Nonprofit Advocacy Campaign

### May Meeting Results

#### Funding
- Increase multi-year funding
- Increase amount of grants
- Increase # nonprofits receiving funding
- Simplify grant application and reporting process
- Funding that provides incentives to encourage collaboration
- Increase operational funding - funding that doesn’t require shape shifting

#### Collaboration
- Increase collaboration
- Shared back-office services
- Increase facetime and networking opportunities with peers
- Partner with HBCU & Associated Black Charities to draw from for potential Board members
- Increase funding incentives to collaborate
- SWAP Program

#### Overload*
- Staffing Shortages
- Work/nonprofit culture
- Need more capacity to engage volunteers
- Too many expectations
- Not enough recognition

*Need more information
Overload – What are the root causes?

• **Staffing Issues**
  • Vacancies/High turnover? Why?
  • Can’t pay enough? Why?
  • No benefits? Why?
  • Other?

• **Work/nonprofit culture** - How does this impact overload? Why?

• **Need more capacity to engage volunteers** - Why? How? Where?

• **Too many expectations**
  • Too much time fundraising and grant writing
  • Too much time shapeshifting organization to qualify for funding

• **Not enough recognition?**
  • Who do you want to be recognized by? For what? How often?
  • More recognition by public for challenges faced by nonprofits.
  • More recognition and awareness of services provided to community by nonprofits instead of government.
  • Why will this help?

• **Other?**